Alexandre Hall

Tel: +44 7868064112 Email: alexh98@hotmail.fr

Experience

Operations Coordinator, Sarkar Tactical, Glasgow

May 2025 – September 2026.

Sarkar Tactical Ltd is a UK manufacturer of ballistic protection apparel supplying military and humanitarian organisations internationally.

- Supported the Director of Operations at a manufacturer of ballistic protection apparel and equipment, responsible for all open orders from sales handover to final delivery, covering budgeting, purchasing, production and shipping.
- Coordinated garment production across the company's factories in the UK and Brazil and subcontracted production abroad, overseeing quality assurance on outsourced work.
- Maintained day to day order progress with factory teams, anticipating delays or changes required in production and raising them early.
- Purchased fabric, ballistic materials, trims and components from UK and overseas suppliers, obtaining and comparing quotations, raising purchase orders and following up confirmations, lead times and delivery dates.
- Created purchasing budgets and cashflow forecasts for each order, checked supplier invoices against purchase orders and monitored costs against budget.
- Checked contracts and purchase orders for missing information, raising gaps early so they could be resolved before they affected production or delivery.
- Managed international shipments to customers worldwide, including challenging destinations such as Ukraine and Syria, working with a range of couriers, freight forwarders and customs brokers.
- Prepared export documentation, including commercial and proforma invoices, packing lists and Certificates of Origin, applying Incoterms 2020 and commodity codes.
- Applied for military export licences through LITE and prepared documentation for controlled goods and dangerous goods shipments such as batteries.
- Worked hands on from an office inside the factory, handling goods in, stock movements, preparing orders, packing pallets for dispatch and testing equipment.
- Supported ISO 9001 and ISO 14001 compliance and audits, maintaining accurate documentation and traceability.
- Designed and built an in house ERP and CRM platform, now used by more than 20 users across the UK, Brazil and USA, starting from a stock tracker and automated tools such as job sheet, serial number, warranty and commercial invoice generators.
- Built the platform with Node.js, Express, MySQL and JavaScript using Claude Code, with a 121 table database, around 100 screens, role based access control, audit trails and automated PDF generation, hosted on a Linux server I built and manage.
- Built a CRM into the ERP at the request of the Head of Sales to replace Microsoft Dynamics, which struggled with multicurrency quotes, streamlining the sales workflow so quotes converted into orders that synced with production.
- Gathered requirements from every department, applied user centred design principles, released changes iteratively, adapted screens for the warehouse team's phones and supported users day to day.
- Coordinated a UNOPS project in Morocco for the installation and handover of a Mobile Command Vehicle for the Moroccan Police, identifying missing deliverables, sourcing equipment and services remotely and locally, and managing subcontractors.
- Travelled to Morocco twice to install server and network equipment on site, solving practical issues with limited time on the ground, then trained 15 members of the Moroccan Police and presented the final handover to senior officers, interpreting in French between our director and the Moroccan delegation.
- Installed X ray equipment and carried out maintenance, safety and radiation checks in prisons across Northern Ireland.

- Represented the company at DSEI London, setting up and breaking down our booth and engaging with customers.
- Created user manuals and product brochures, and logged pictures of prototypes for ballistic vests.

ERP demonstration: https://alexhall.uk/

Head Chef, Dough Man's Land, Glasgow *April 2022 – December 2024*

Food truck and catering business providing food for private events, festivals and street trading.

- Managed a team and oversaw the day to day running of the food truck and catering operation.
- Planned stock, staffing and logistics for festivals, weddings and private events, as well as street trading.
- Managed purchasing, supplier relationships, stock levels, stock rotation and invoices, balancing product quality with the commercial needs of the business.
- Followed food hygiene and storage procedures and kept service running to a high standard for clients and customers.
- Dealt with whatever needed attention on the day, from delivery shortages to fixing equipment, while keeping service running.

Chef | Copenhagen, London, Glasgow *2017-2022*

Experience across front of house and back of house roles in busy hospitality environments, developing practical experience in customer service, team coordination, purchasing, stock control and working effectively under time pressure.

Education

The Open University, United Kingdom

BSc (Hons) Computing & IT and Business Management, 2:1 | December 2024

Completed alongside full time work. Relevant study included business management, accounting, leadership, front end development and user centred design.

Erasmus Programme, Rotterdam University, Netherlands

International Business and Business Economics | 2016 to 2017

Dartford Grammar School, United Kingdom

International Baccalaureate, 34 points | 2014 to 2016

Skills

Operations: Operations and order management, project coordination, purchasing and supplier management, production coordination, logistics and export documentation, budgeting and forecasting, process improvement and stakeholder communication.

Technical: SQL, MySQL, Node.js, Express, JavaScript, HTML, CSS, Linux server administration, WordPress and other CMS, database design, ERP and CRM development, Claude Code and AI assisted development.

Business systems: Microsoft 365, SharePoint, Microsoft Copilot, Excel, Outlook, Word, PowerPoint, QuickBooks, Canva and Figma.

Languages: English (fluent) and French (fluent spoken).